

TIERS 3–5: FRACTIONAL LEADERSHIP, OPERATIONS, & DIGITAL RESOURCES

TIER 3: FRACTIONAL REVENUE CYCLE DIRECTOR™

Starting at \$2,500/Month

Executive-level revenue cycle leadership without the expense of a full-time director.

Included:

- ✓ Weekly Leadership Meetings
- ✓ KPI Review & Reporting
- ✓ Insurance Aging Oversight
- ✓ Revenue Cycle Strategy
- ✓ Team Accountability
- ✓ Claim Submission Standards
- ✓ Denial Prevention Strategies
- ✓ Credentialing Oversight
- ✓ Revenue Growth Planning

Ideal For:

Growing practices, multi-location groups, and offices needing experienced leadership.

TIER 4

OPERATIONAL EXCELLENCE CONSULTING™

Your Fractional Practice Partner

Custom Pricing

When your practice is overwhelmed by staffing challenges, inconsistent systems, leadership transitions, or operational roadblocks, you don't always need another employee.

Sometimes...

You need an experienced partner.

Strategic Leadership

- ✓ Weekly leadership meetings
 - ✓ Sounding board for owners
 - ✓ Operational decision support
 - ✓ Practice growth planning
 - ✓ KPI review
 - ✓ Accountability coaching
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Team Development

- ✓ SOP development
 - ✓ Workflow redesign
 - ✓ Staff expectations
 - ✓ Team coaching
 - ✓ Performance improvement plans
 - ✓ Communication systems
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Revenue Cycle Oversight

- ✓ Insurance A/R
 - ✓ Claims
 - ✓ Payment posting
 - ✓ Insurance verification
 - ✓ Collections strategy
 - ✓ Treatment acceptance workflows
 - ✓ Fee schedules
 - ✓ Revenue reporting
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Emergency Operations Support

- ✓ Office Manager coverage
- ✓ Insurance Coordinator coverage
- ✓ Virtual front office support
- ✓ Payment posting assistance

- ✓ Claim submission
- ✓ Insurance follow-up
- ✓ Patient calls
- ✓ Scheduling assistance
- ✓ Phone coverage
- ✓ Temporary workflow support

When life happens...

I'm already part of your team.

Technology & Process Optimization

- ✓ Curve
 - ✓ Dentrix
 - ✓ Eaglesoft
 - ✓ Open Dental
 - ✓ Denticon
 - ✓ Fuse
 - ✓ DentiMax
 - ✓ XLDent
 - ✓ Scheduling systems
 - ✓ Phone systems
 - ✓ Virtual staffing
 - ✓ Dashboard development
 - ✓ Automation recommendations
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Growth Consulting

- ✓ New practice startup
- ✓ Practice acquisitions
- ✓ Office transitions
- ✓ Hygiene growth
- ✓ Scheduling optimization
- ✓ Quarterly business planning
- ✓ Leadership mentoring

Ideal For:

Practice owners who want an experienced advisor they can rely on for leadership, operations, staffing support, revenue cycle strategy, and day-to-day problem-solving.

Whether you're navigating rapid growth, staffing challenges, leadership transitions, or simply need an experienced second set of eyes...

I'm here to help your practice move forward.

TIER 5: DIGITAL TOOLKITS, PLAYBOOKS & RESOURCES™

Affordable Solutions. Immediate Impact.

Downloadable resources created from decades of real-world dental experience.

Available Resources:

-  Insurance Verification Toolkit
-  Insurance Aging Recovery Toolkit
-  Office Manager Leadership Manual
-  Dental Revenue Cycle Playbook
-  Claim Appeal Toolkit
-  Front Desk Success Toolkit
-  New Hire Onboarding Toolkit
-  KPI Dashboard Templates
-  Forms, Checklists & Scripts

Perfect for practices that want proven systems without ongoing consulting fees.

Investment: Individual and bundled pricing available.